

What's New Newsletter?

New iExtract Chariot



Chariot iExtract stands-up dual cylindrical brush extractor with debris pick up system. Engineered for deep restorative extraction for carpets with heavy accumulation of soils and stains. It features a high pressure, 100 psi pump, 1.2 gpm flowrate, 25 gallon solution and recovery system and two 800 rpm counter-rotating cylindrical brushes to sweep small debris into a debris bin and aggressively cleans the carpet.

Add Some Color to Your Restrooms

wausauPAPER



Bay West brand Silhouette® dispensers offer choices of controlled-use and universal dispensers which provide an elegant coordinated washroom appearance. Sturdy plastic construction makes them durable as well as attractive to withstand years of commercial use. Silhouette® dispensers feature modern, translucent styling which allows service staff to see at-a-glance when it's time to refill. The Silhouette® dispensers are now available in Red, Blue, Green, White and Black.

Cool Shirt Cooling Units



Increase productivity while helping to prevent heat exhaustion and heat stroke with Cool Shirt. Designed for safety, comfort and minimal care, the Cool Shirt is worn as an undergarment against the body beneath normal or protective gear. No special care is necessary with Cool Shirt. Made of 100% pre-shrunk durable cotton, NOMEX, Carbonex, or Firewear material with 50 feet of soft resilient medical tubing. The shirt is machine washable and dryable.

The Cool shirt systems (single and multi-user) can also be used as remote cooling systems. Single units can cool up to two users while the Multi-Systems can cool up to six persons simultaneously. All shirts have individual temperature controls for optimum comfort.

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New Sizes Long Lasting Hand Sanitizer

The hand are catalyst for infection. Any time you become ill, it is generally a result of selfinfection via your own hand to any mucous membrane (your nose, moth, eyes, even ears). As our new product creates an environment on the hands where transient bacteria cannot live, the chances of self-infecting, becomes radically reduced and for up to four hours after application. Regular product applications will significantly reduce the chance of you becoming ill by up to 85%.

4 Health 4 Safety 4 Hours



Myers Chemical & Supplies

Get more product info at: www.MyersSupply.com

Gator® Spill Control Pallet

Gator® Spill Control Pallet are molded of Gator-Tuff, UV protected polyethylene making them nearly impervious to chemical attack from hazardous acids, caustics and solvents, and they resist deterioration in rough environments. They are the ideal platforms for 30- and 55-gallon drums or other containers stored indoors. Seamless construction eliminates leaks even if a 55-gallon drum fails and completely dumps its contents. The oversized spill sump meets or exceeds the most stringent of spill containment regulations. Self-locating grates lift off quickly for clean-up.

A low profile assures convenience and ease of loading. Wide forklift pockets facilitate relocation of loaded pallets. Gray color hides grime and dirt to keep your workplace looking clean.

Choose from square or in-line configurations. Square pallet accommodates four drums and can be equipped with a Ramp to facilitate loading and unloading of heavy drums. In-line design is ideal in crowded conditions. In-line styles are designed for two, three or four drums. Three and four drum in-line models are not forkliftable.



M.S.D.S. Storage Boxes

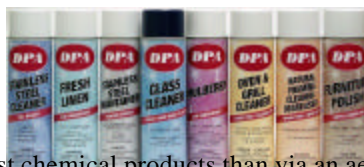


All sizes come with heavy-duty double sided tape for easy installation. Four built-in mounting holes on medium and large sized units provide added mounting options. Affix to machinery, cabinets, equipment, walls or anywhere you need protected document storage. Large size accepts MSDS binder for organized, easy access - indoors or out. Both medium and large sized units accept padlock when security is a concern.

Medium sized units are either top opening (flip top) or front opening with easy snap latches. Front opening units can be used vertically or horizontally.

- Weather resistant, no metal parts to corrode - keeps papers clean and dry in dusty, harsh environments
- High density polyethylene is durable, rustproof and easy-to-clean
- Designated area to add your own labels or optional label pack available
- Mounts on cabinets, machinery, equipment or walls for fast, easy access to information at point-of-use
- Also handy for portable document storage
- High visibility red color. Includes heavy-duty tape for drill-free mounting
- Lock holes on Medium and Large units accept padlock or zip ties

DPA Aerosol Products



There simply is no better way to deliver most chemical products than via an aerosol delivery system. Let's look at some of the advantages:

- Efficiency – The engineering in the aero-sol delivery system allows products to be designed so the user can quickly and precisely place the exact amount of product where they want it, how they want it, when they want it. Quick and easy.
- Accuracy – Because they are pre-mixed, pre-measured, and pre-sealed, aerosols deliver the correct amount of product with each spray application. As near “goof proof” as you can get.
- Labor Savings – Since aerosols are instantly ready to use, they virtually eliminate any mixing, pouring, measuring, waste, and clean up.
- Safety – Today's Claire Aerosols are hermetically sealed making them spill proof, leak-proof, and tamper-resistant. These aerosols are properly labeled and have a toll free medical emergency phone number on every can.

Prevent Slips, Trips & Falls

On an annual basis, slips, trips, and falls account for a substantial number of personal injuries, workers' compensation, loss in productivity, death, and civil liability.



The 2005 Liberty Mutual Workplace Safety Index indicates that falls were the second leading cause of all workplace injuries in 2003, accounting for 13.7 percent of total direct costs associated with workplace injuries, or \$6.9 billion. Additionally, the National Safety Council estimates that workers' compensation and medical costs associated with employee slip and fall accidents are approximately \$70 billion per year.

One of the most common hazards for cleaning professionals is slipping on wet floors or tripping over an object. That is why ISSA has made the prevention of slips, trips and falls one of the cornerstones of its alliance with the U.S. Occupational Safety and Health Association. Following is a checklist of common causes of slips and trips, as well as some practical tips on how to avoid such workplace incidents.

Slips occur where there is too little friction or traction between the footwear and the floor.

Common causes of slips are:

- Wet or oily surfaces
- Wet weather hazards
- Inappropriate footwear
- Loose, unanchored rugs or mats

Trips happen when your foot strikes or hits an object, causing loss of balance. Common causes of tripping are:

- Obstructed view or poor lighting
- Clutter
- Wrinkled carpeting or uneven surfaces
- Cables or cords laid across walkways

Prevention of falls. Both slips and trips result from some kind of change in the contact between the feet and the floor surface. Good housekeeping, improvements to flooring, proper footwear, appropriate pace of walking, and proper visibility are all elements critical to preventing fall accidents.

Housekeeping. Good housekeeping is the first and most important step in preventing falls.

It includes the following practices:

- Periodically inspect floors for hazards
- Clean all spills immediately
- Mark wet areas with warning signs
- Spread grease-absorbent compound on oily surfaces
- Mop or sweep debris from floors
- Remove obstacles from walkways
- Secure mats, rugs, and carpets
- Always close cabinet or storage drawers
- Do not lay cords and cables across walkways without appropriate covers
- Keep work areas and walkways well lit



Without good housekeeping practices, other preventative measures such as installation of sophisticated flooring, specialty footwear, or training on techniques for walking will never be fully effective.

Flooring. Changing or modifying the flooring is the next level to preventing slips, trips, and falls.

Floors can be modified by:

- Recoating or replacing floors
- Installing mats or pressure sensitive strips
- Applying an abrasive coating

It is critical to remember that high traction floor surfaces still require good housekeeping as much as any other flooring. In addition, resilient, non-slippery flooring prevents or reduces foot fatigue and contributes to slip-prevention measures.

Footwear. In workplaces where floors may be oily or wet, proper footwear can play a significant role in preventing falls. Please be aware that no footwear has anti-slip properties for every condition.

Proper Visibility.

- Ensure that things you are carrying, pushing, or pulling do not prevent you from seeing any obstructions, spills, or other hazards

Green Cleaning University (GCU)

At the end of this month, The Ashkin Group is very excited to announce it will launch Green Cleaning University (GCU) – an online professional development tool that will be the most exhaustive resource anywhere on Green Cleaning and healthy building maintenance.

We would very much like to thank our Founding Sponsors – Pro Team, Bay West, and 3M for their support and helping to make this program a success.

GCU is modeled after a traditional Ivy League campus, but with online programming designed for today's busy cleaning professionals. The faculty is composed of the nation's leading experts in Green Cleaning and healthy building maintenance. Students will have access to a wide variety of data and learning tools accessible via interactive classes, online discussion groups, special conferences, an exhaustive library and bookstore.

So please look for our email announcing the date of the GCU launch later this month. Special offers also will be available for DestinationGreen and ManagingGreen readers and class sizes are limited, so you will want to sign up fast!

Green Cleaning Tip of the Month

SELECTING THE BEST GREEN PRODUCTS FOR YOUR FACILITY

Congratulations, after learning all the benefits of green cleaning, you have decided to implement a green program of your own! But where do you look for a program? How do you separate the products? What criteria should you look for? How do you know if you're truly buying a "Green" product? This month's Green Cleaning Tip will answer all of the above and provide you with information to simplify the process of going "Green".

The first and always the most important criterion to consider when instituting any cleaning program is cost. Generally, you have a limited cleaning budget to operate with, so controlling costs is essential. The price discrepancy between green products and conventional products has been greatly reduced. In fact, if you consider the other financial benefits of an entire green program, (extending the life of your floor, saving on energy costs and reducing total operation costs etc...) you will save more money over time by implementing a green program. When calculating cost, consider the entire cost of the job, including labor and materials not just the case cost of the product.

Once we address the financial concerns, there are two other main factors to consider, performance and environmental impact. You should select products that have equal or better performance to conventional products. The advancements in green chemistry have allowed manufacturers to produce cleaning results consistent with those of conventional products. The environment consists of the indoor environment and the larger environment. The indoor environment focuses on selecting products that are safe for workers and building occupants. The larger environment addresses selecting products that have minimal impact on our water, land and air resources.

Below are a few general green cleaning product guidelines:

- Select the least toxic products needed to perform a specific cleaning task.
- Use products with low VOC content (Volatile Organic Compound — the part of a product that evaporates during drying).
- Look for products with a moderate pH, 4 to 11.
- Avoid products containing known or suspected carcinogens.
- If hazardous products must be used, ensure worker safety through extensive training and use of personal protective equipment.
- Products that leave little or no residue after cleaning.
- Products that are designed to work in cold water.
- Choose products that are readily biodegradable.
- Select metal free floor finishes.
- Select products that are derived from renewable resources, feed stocks, such as detergents and solvents made from corn starch, coconut oil and orange peels. This will reduce the demand for petroleum.
- Select concentrated chemicals and products that are packaged in recyclable containers.

The above guide covers a lot of different points and would require considerable research from the purchaser to insure each green product met those guidelines. Purchasing products that have been certified by an independent third party such as Green Seal takes the guess work out of the equation. Products carrying the Green Seal Logo, have been tested for 14 different criteria, reviewed and accepted.

Moving Toward a More Sustainable Future

As cleaning professionals, we need to come together to create buildings that are sanitary and safe for workers and guests. The products used for cleaning must also be safe and environmentally responsible, based on the most up-to-date information available. Formulations that will help maintain our natural resources for us...and for our children. This new generation of maintenance products also must deliver peak performance, each and every time, allowing you to maximize your labor costs.

For all of these needs, Myers Chemical has the solution...

WHAT ARE THE TYPES OF INGREDIENTS THAT CAN BE ENVIRONMENTALLY TROUBLESOME?

Surfactants - The active cleaning agent in most detergent formulations, surfactants change the chemical and physical relationship between water and the surface to be cleaned. Surfactants loosen and suspend soil and enhance the wetting property of water. Environmentally improved surfactants biodegrade to less toxic and less persistent chemicals. Linear alcohol ethoxylates, mandated for use in European countries, biodegrade to linear alcohols and carboxylic acids, compounds typically with lower environmental concerns as opposed to nonylphenol ethoxylates. Various linear alcohol ethoxylates made primarily from renewable resources are found in all NCL e-solution formulations.

Builders - Added to formulations to change the properties of water (especially hardness and pH) and bolster a surfactant's performance. Inorganic phosphates (like sodium tripolyphosphate) were once commonly used as water softening agents. However, the result of their biodegradation can cause a decrease in the amount of oxygen dissolved in fresh water. Low oxygen levels diminish a water body's ability to support many forms of aquatic life. Substitution of organic chemicals (with positive environmental profiles, as found in NCL e-solution formulations) as builders is a better environmental choice.

Fragrances - Used primarily to mask the odors of other ingredients or improve a product's scent, fragrances do not affect the cleaning performance of sanitary maintenance products. However, some fragrances can cause harmful side effects in chemically sensitive individuals (e.g., allergic reactions). No added fragrances are used in as NCL e-solution products.

Solvents - Added to formulations to dissolve organic soils and prevent ingredient separation and deterioration in liquid products, solvents may have a range of potential health and environmental effects. Volatile solvents contribute to an unhealthy increase in organic compounds in the atmosphere (VOC's). An environmentally informed choice in solvent seeks to minimize volatility as well as potential health and environmental concerns. NCL e-solution products use either all-natural solvents (such as d'Limonene, extracted from oranges) or are free of solvents and contain no VOC's. Dyes - A diverse chemical category, dyes vary widely in their potential environmental and human health effects. NCL uses no added dyes in its e-solution™ formulations.

Federal Government Benefits from Purchasing Environmentally Responsible Cleaning Products

EXECUTIVE ORDER #13148

Greening the Government Through Leadership in Environmental Management

PART 1—PREAMBLE

Section 101. Federal Environmental Leadership. The head of each Federal agency is responsible for ensuring that all necessary actions are taken to integrate environmental accountability into agency day-to-day decision making and long-term planning processes, across all agency missions, activities, and functions. Consequently, environmental management considerations must be a fundamental and integral component of Federal Government policies, operations, planning, and management. The head of each Federal agency is responsible for meeting the goals and requirements of this order.

According to this executive order (Part 2, Goals, Sections 204 Release Reduction and 205 Use Reduction), there is a mandate to achieve a 40% objective in Release Reduction and a 50% objective in Use Reduction at government buildings facilities by December 31, 2006. Purchasing environmentally responsible cleaning products are an important step in promoting clean, healthy buildings.

GREEN SEAL CERTIFIED PRODUCTS

Green Seal is an independent, non-profit organization that strives to achieve a healthier and cleaner environment by identifying and promoting products and services that cause less toxic pollution and waste, conserve resources and habitats, and minimize global warming and ozone depletion. Green Seal has no financial interest in the products that it certifies or recommends nor in any manufacturer or company. Green Seal's evaluations are based on state-of-the-art science and information using internationally recognized methods and procedures. Thus, Green Seal provides credible, objective, and unbiased information whose only purpose is to direct the purchaser to environmentally responsible products and services. A rigorous set of criteria for cleaning performance, minimized environmental impact and worker safety is required for certification under the Green Seal GS-37 Standard for Industrial / Institutional General Purpose Cleaners. These include:

Product-Specific Performance Requirements

Each product as used when diluted with water from the cold tap at no more than 50 °F, shall clean common soils and surfaces in its category effectively, as measured by a standard test method.

Product-Specific Health and Environmental Requirements

Toxic Compound - The undiluted product shall not be toxic to humans.

Carcinogens and Reproductive Toxins - The undiluted product shall not contain any ingredients that are carcinogens or that are known to cause reproductive toxicity.

Skin and Eye Irritation - The undiluted product shall not be corrosive to the skin or eyes.

Skin Sensitization - The undiluted product shall not be a skin sensitizer.

Combustibility - The undiluted product shall not be combustible.

Photochemical Smog, Tropospheric Ozone Production, and Indoor Air Quality - The product as used shall not contain substances that contribute significantly to the production of photochemical smog, tropospheric ozone, or poor indoor-air quality. The volatile organic content of the product as used shall not exceed 1% by weight for general-purpose and bathroom cleaners, 3% by weight for glass cleaners.

Toxicity to Aquatic Life - The product as used shall not be toxic to aquatic life. A compound is considered not toxic to aquatic life if it meets one or more of the following criteria: Acute LC50 for algae, daphnia, or fish <100 mg/L.

Aquatic Biodegradability - Each of the organic ingredients shall exhibit ready biodegradability in accordance with the OECD definition except for a FIFRA-registered ingredient in a bathroom cleaner.

Eutrophication - The product as used shall not contain more than 0.5% by weight of total phosphorus.

Packaging - The primary package shall be recyclable. Alternatively, manufacturers may provide for returning and refilling of their packages.

Concentrates - The product must be a concentrate, except for FIFRA-registered bathroom cleaners.

Fragrances - Manufacturers shall identify any fragrances on their material safety data sheets (MSDSs). Any ingredient added to a product as a fragrance must follow the Code of Practice of the International Fragrance Association.

Prohibited Ingredients - The product shall not contain the following ingredients: Alkylphenol ethoxylates, Dibutyl phthalate, Heavy metals including arsenic, lead, cadmium, cobalt, chromium, mercury, nickel or selenium; Ozone-depleting compounds.



Myers Chemical & Supplies
Get more product info at: www.MyersSupply.com